

## 1 SECTOR MAPPING

How much funding is going into organisations that are not registered charities? What are the most popular projects that funders fund?
What does government grantmaking look like?

## 2 GRANTMAKING PROCESSES

What are the common elements of a 'fundable project'?
How can we predict demand for funding? Can success rates for applications help predict demand for funding?
What questions can we ask applicants to reduce rejections?

## 3 NETWORK EFFECT

Funder collaboration, pooling of funds, additional funding
Who else is funding the same organisations I fund?
How do funders help maximise the power of their collective learning and help align and link up the work of their grantees?

4 FUNDING FLOWS
How can funders decide which issues are most likely to need funding?
What is the difference in causes between individual giving and Trust and Foundations giving?

## 5 FACTS AND STATS

Can we create a list of who funds which sector?
How many grants are made by a programme?
Can we weight funding data to give preference for recent years?

## 6 SECTOR HEALTH

How can open data tell us where statutory services are no longer available at all? Is there any grantmaking evidence to demonstrate that local VCSE collaboration yields more sustainable results for them and communities?
Is there a correlation between charity survival rates and org size?

## 1 GEOGRAPHY

What's the regional and sub-regional variance in grant-giving, both in terms of amount of money and the type of things being funded?
Where are the gaps are in funding by geographical areas?
What geographical areas are already receiving place-based support?

## 8 TECH FUNDING

